

# Transform workplace collaboration

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# The Modern Workplace Vision

Disruption happening in every industry:

- Rising customer expectations,
- New digital business models,
- Need for differentiation

Expand your enterprise in ways you never thought possible by integrating technology into every aspect of your business. By creating an ecosystem that **revolutionizes how you operate and compete**, digital transformation brings limitless potential to empower your employees and boost customer engagement.

## The workplace and the way people work are changing

- Become **agile and innovative** to speed delivery of services
- **Attract and retain** the right talent
- Provide **friction-free collaboration** and communication to drive creativity
- **AI-powered services** to find and analyze information



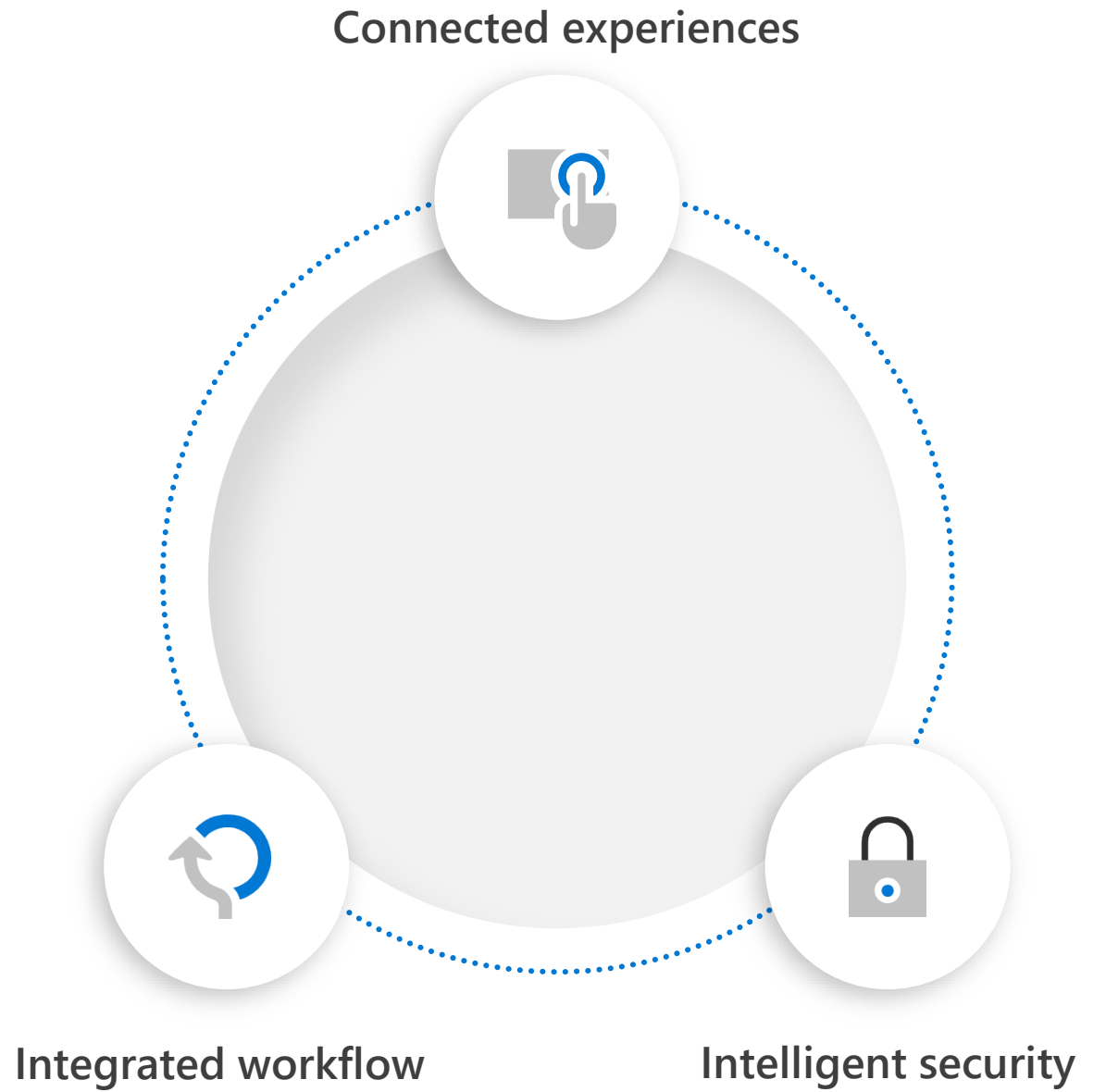
# Microsoft 365

## The world's productivity cloud



# Microsoft 365

## The world's productivity cloud



# Teamwork trends

## Diverse

5 generations work together

## Team-based and collaborative

80% of employee time is spent collaborating<sup>1</sup>

## Global

72% of workers will be working remotely in 2020<sup>2</sup>

<sup>1</sup> Harvard Business Review, "Collaborative Overload," January-February 2016 Issue

<sup>2</sup> IDC, "IDC Forecasts U.S. Mobile Worker Population to Surpass 105 Million by 2020," June 2015



# Microsoft Teams

The hub for teamwork in Microsoft 365



Persistent 1:1 & Group Chat



Powerful Online Meetings

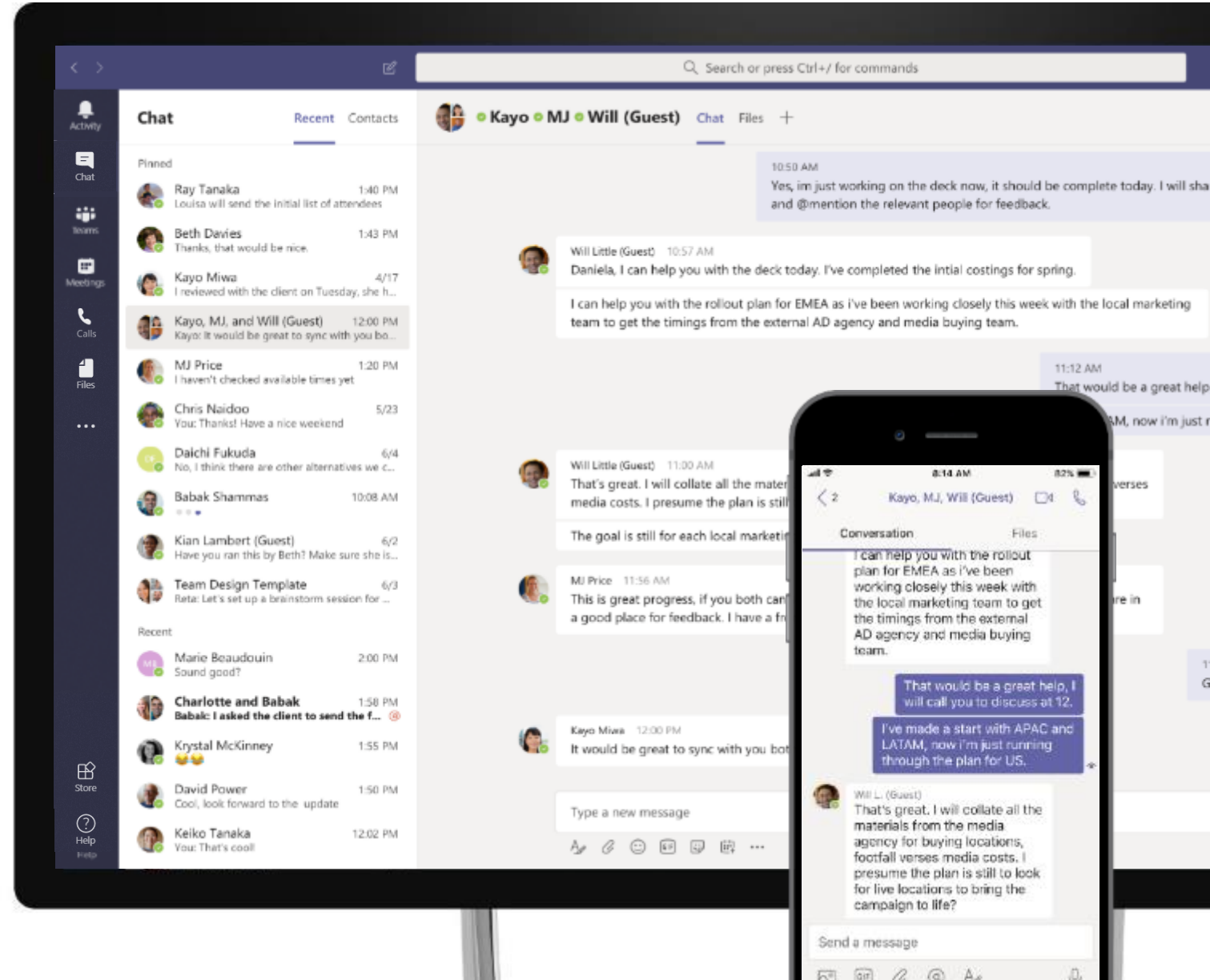


Enterprise Calling & Voice



Built-in Office 365 Apps

Built with the enterprise-grade security and compliance our customers rely on



# Teams is the fastest growing business app in Microsoft history

**500,000+**  
organizations use Teams



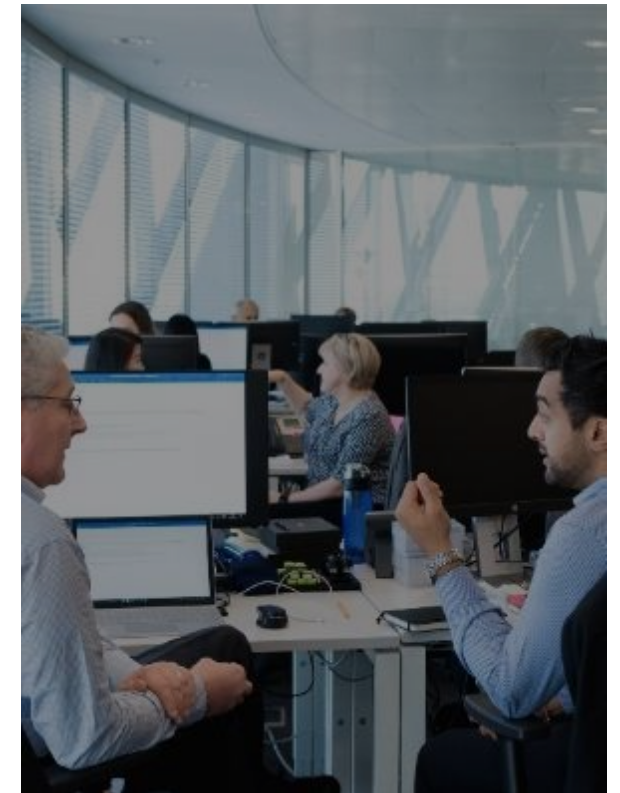
**91**  
Fortune 100  
companies use Teams



**44**  
languages are  
supported in Teams

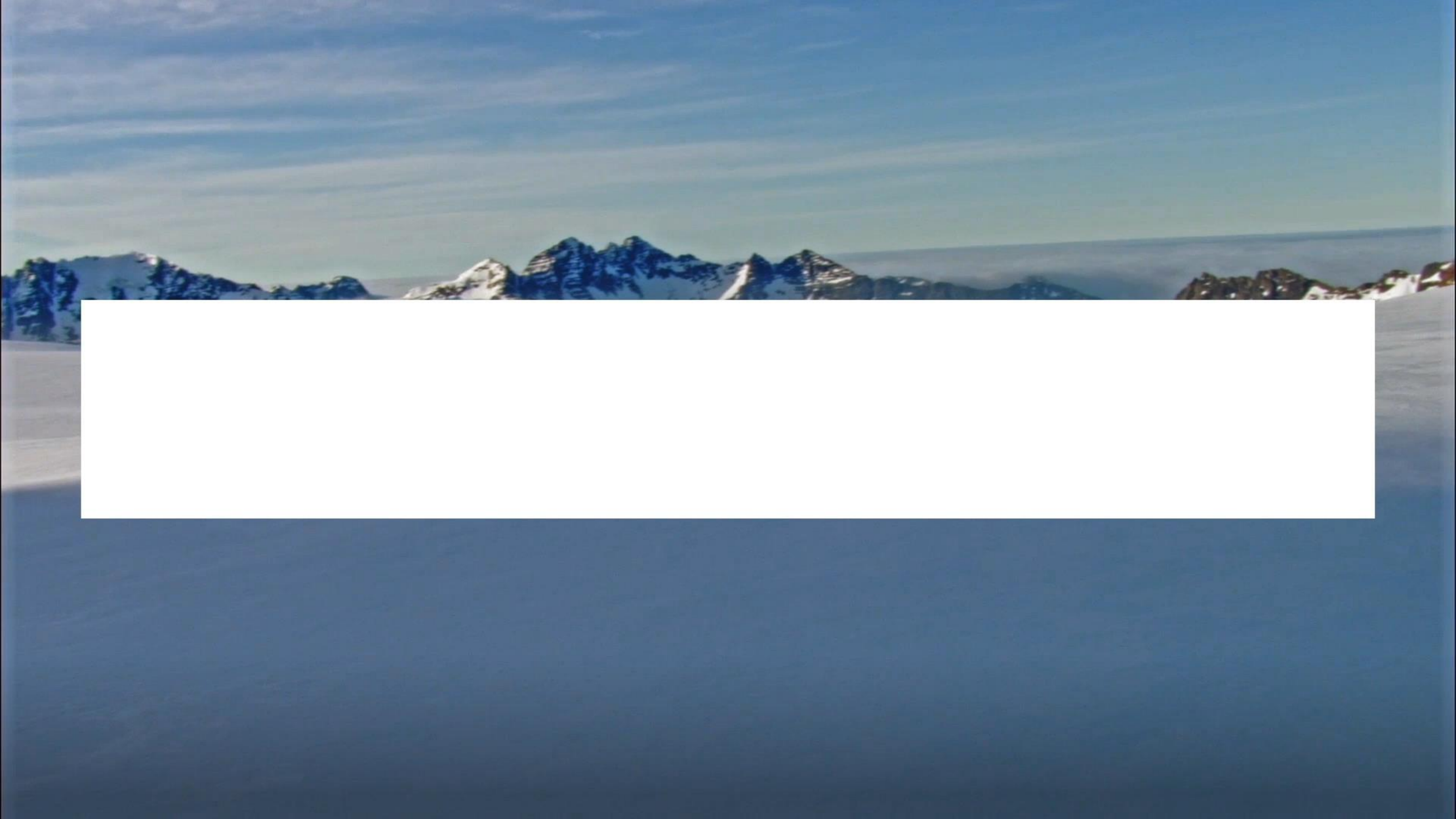


**150**  
customers have 10,000  
or more active users









# Microsoft Teams devices

## Access intelligent comms

Smarter and faster ways to connect and collaborate with your devices

## Built for purpose

Devices optimized for your spaces and work styles

## Work with confidence

Certified devices, with high quality video and audio, enterprise-grade security, and easy set up and management

[Office.com/teamsdevices](https://Office.com/teamsdevices)

A range of certified devices in every size, for every space and working style

### Personal devices



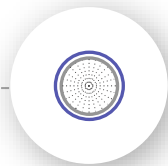
Headset



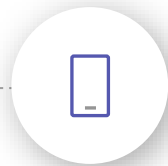
Desk phone



Mobile phone station



Speaker puck



Mobile phone



PC

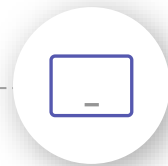
### Shared devices



Conference Room Phone

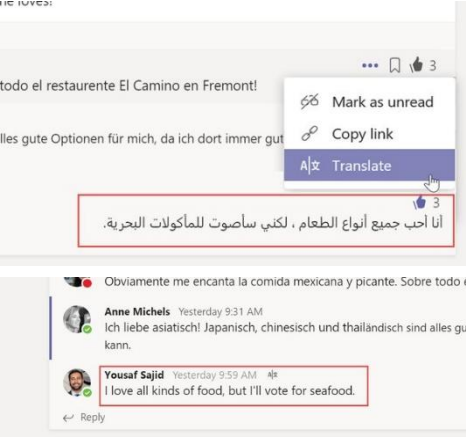


Skype Room Systems

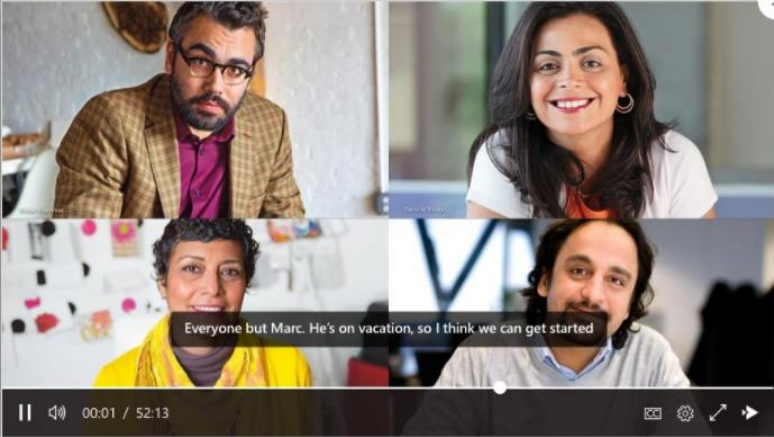


Large screen collaboration device

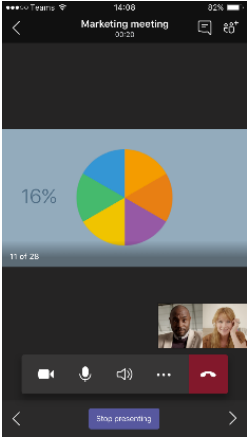
# AI in Teams—available today!



Inline Message Translation



Live captions and subtitles



Mobile Companion Mode



Customized Background

# Custom apps integration

The screenshot shows the Microsoft Teams interface. On the left is a dark navigation bar with icons for Activity, Chat, Teams, Calendar, Calls, Files, and an 'Apps' button at the bottom. The main area is titled 'Apps' and features a search bar. Below the search bar is a list of categories: All, Personal apps (highlighted), Bots, Tabs, Connectors, Messaging, Built for Microsoft, Top picks, Analytics and BI, Developer and IT, Education, Human resources, Productivity, Project management, Sales and support, Social and fun, and Upload a custom app. The right side of the page displays a grid of app cards, each with an icon, name, category, and a brief description.

Search or type a command

Microsoft

## Apps

Search all

- All
- Personal apps**
- Bots
- Tabs
- Connectors
- Messaging
- Built for Microsoft
- Top picks
- Analytics and BI
- Developer and IT
- Education
- Human resources
- Productivity
- Project management
- Sales and support
- Social and fun
- Upload a custom app

### See everything you're doing in different teams

Check your personal app to get a bird's-eye view of all your work.

- OneNote** (Content management)  
Use OneNote notebooks to collaborate on digital content and share it with your team.
- Flow** (Workflow + business management)  
Automate time-consuming and repetitive tasks by integrating your favorite apps and services with Microsoft Flow.
- Planner** (Project management)  
Planner makes it easy for your team to stay organized, assign tasks, and keep track of your progress. Create a new plan so you can start getting things done.
- Stream** (Image + video galleries)  
Share and collaborate with Microsoft Stream, the intelligent video service in Office 365.
- Wrike** (Project management)  
Wrike enables every type of team to accomplish more, at scale. Create, access, and update all your projects and collaborate more effectively by quickly connectin...
- Adobe Sign** (Workflow + business management)  
Keep document-signing workflows moving fast when you add Adobe Sign to Teams. Now, right in Teams, you can sign documents, send them for legally binding e...
- GitHub** (Developer tools)  
Browse issues and pull requests for your GitHub repositories with the tabs and messaging extension for Microsoft Teams. Use the bot to explore and modify...
- Q** (Productivity)  
Q works like a trusted colleague, tracking your customer focus and sending you the business news you need to see ... before you have to ask. Powered by...
- Bitbucket** (Developer tools)  
Bitbucket Cloud is the Git solution for professional teams. Distributed version control system that makes it
- Freshdesk** (Productivity)  
Stay on top of your customer support tickets right inside Microsoft Teams. The Freshdesk bot will notify

# Teams for different departments and industries

## Marketing



Deliver marketing campaigns and go-to-market activities across a diverse group of internal and external stakeholders.

## Sales



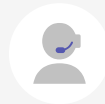
Build and deliver proposals with input from different stakeholders. Manage sales planning, training and sales readiness in the same place.

## Human Resources



Manage recruitment, training, and reviews across departments.

## IT



Drive IT transformation and change management.

Plan, execute and manage all phases of IT deployment, adoption and rollout.

## Engineering



Move quickly between ideation, development and deployment.

Integrate with developer tools.

## Project Management



Manage project stakeholders, tools, budgets, project reviews, and feedback.

## Firstline Workers



Empower your Firstline Workforce with tools that will support schedule management and provide oversight to what's most relevant to their day.

## Healthcare



Provide the best care possible enabled by a secure platform with secure messaging, streamlined care coordination and health team huddle capabilities.

## Education



Empower your students to create the world of tomorrow with a simple and safe experience that promotes teamwork and unlocks creativity.

# The value of Microsoft Teams

## 4 hours/week

estimated time saved by information workers through improved collaboration and information sharing

## \$30 million

estimated 3-year benefits for a standard 5,000-user organization

Estimate based on composite organization from [Forrester Consulting Total Economic Impact™ of Microsoft Teams](#), commissioned by Microsoft, April 2019. Time savings varies based on role.



# Internal communication at dm: Office 365 simplifies the exchange between employees

// The advantages of Office 365 are obvious: A mobile app is available for almost every application. This makes communication within the company mobile and location-independent, which is much more effective and saves time. And we reinvest this time directly in our daily work with our customers.

Andreas Gessner, Department Manager  
dmTECH



<https://customers.microsoft.com/en-gb/story/dm-drogeriemarkt-office365-onedrive-yammer-teams-consumer-goods-germany-en>



Get started today



Microsoft 365

